



Press Release
January 11, 2021

Digitalization of trading and sales: Uniper and enmacc cooperate

- **enmacc another element in the digitalization of business processes**
- **Successive rollout of the platform since January**
- **Additional digital distribution channel offers Uniper and trading partners greater efficiency, process reliability and convenience**

As from now, Uniper offers customers the additional option of using enmacc for commodity transactions. The digital platform for bilateral energy trading simplifies trading processes in real time. Uniper customers can now conclude trading transactions for gas and power and obtain guarantees of origin directly via the platform without having to use e-mail or phone.

"enmacc increases efficiency and process reliability. We at Uniper value this and so do our customers. We're delighted to be able to use this additional innovative channel to interact with our trading partners," says **Niek den Hollander, Uniper's Chief Commercial Officer**.

Uniper's online self-service platform Uniper Digital is already well established among industrial customers and regional suppliers, who use it to manage their portfolios independently. Today, almost 60 percent of all tranche contracts are managed digitally in this way. Uniper Digital can be used to trade energy volumes in just a few clicks, with customers obtaining direct market access to power and gas trading products. For business transactions with trading partners in the customer's own balancing group, the enmacc procurement and trading platform adds another element to Uniper's digitalization drive.

"Demand from our customers for digital solutions in procurement and portfolio management is high and growing. There's huge interest in alternatives to conventional ways of energy procurement and trading along the entire value chain," reports **Gundolf Schweppe, Executive Vice President Sales**. "Digitalization is playing an increasingly important role, both in sales and in the entire energy industry. By using enmacc, we're stepping up our development efforts to become a leading energy supplier in the field of digital channels as well. At the same time, it's an important further step toward diversification, so we can meet our customers' demands for optimum service through the sales channels relevant to them."

Since January, Uniper has been progressively phasing in the platform. From February onwards, customers and trading partners who have signed the relevant bilateral contracts will be able to contact Uniper via the platform without restriction.

Uniper SE
Holzstraße 6
40221 Düsseldorf
www.uniper.energy

For further information
please contact:

Georg Oppermann
T +49 2 11-45 79-53 32
M +49 1 78-4 39 48 47
georg.oppermann@uniper.energy

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About enmacc

enmacc is Europe's fastest growing digital, OTC energy trading platform. Our platform digitalises the end-to-end professional energy trading process. Using enmacc allows participants to gain speed, efficiency and security when trading in energy markets. More than 330 companies, with over 1,600 active traders, are already taking advantage of enmacc and are utilising our continuously growing network of energy suppliers, industrial companies, energy trading houses and municipal utilities for trading in power & gas. All of our clients can benefit from increased market access, additional liquidity and other business development opportunities. enmacc customers can use three different trading screens: entender, enmarket and engreen. entender is the largest, independent RFQ platform for standard and non-standard energy products in Europe. enmarket is an independent price screen and open marketplace for bilateral 'one-click' trading of standard power & gas products. engreen is our state-of-the-art trading screen for Guarantees of Origin (GoOs) and allows for process safety and easy access of real-time prices in a complex and partially non-transparent market.

enmacc was founded in 2016, is based in Munich and has a team of more than 60 people working on the future of energy trading together with the enmacc network of more than 330 companies and over 1,600 active traders.

About Uniper

Uniper is a leading international energy company with some 11,500 employees and operations in more than 40 countries. With about 34 GW of installed generation capacity, Uniper is among the largest global power generators. Its core activities are power generation in Europe and Russia as well as global energy trading, including a diversified gas portfolio that makes Uniper one of Europe's leading gas companies. In 2019, Uniper had a gas turnover of 220 bcm. The Düsseldorf-based company is the third-largest listed German utility. Under its new strategy, Uniper aims to become carbon-neutral in Europe by 2035.

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